
EU GRANT NUMBER TF0B5756

EU Single-Donor Trust Fund Grant Agreement

(Second Additional Financing for Philippine Rural Development Project)

between

REPUBLIC OF THE PHILIPPINES

and

**INTERNATIONAL BANK FOR RECONSTRUCTION AND
DEVELOPMENT**

acting as an administrator of the EU
Philippine Rural Development Project Single-Donor Trust Fund

EU GRANT NUMBER TF0B5756

GRANT AGREEMENT

AGREEMENT dated as of the Signature Date between REPUBLIC OF THE PHILIPPINES ("Recipient") and INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT ("Bank"), acting as administrator of the European Union ("EU") Philippine Rural Development Project Single-Donor Trust Fund.

WHEREAS: (A) the Recipient has requested a second additional financing from the Bank for the Original Project, and the Bank has agreed to provide such financing under a loan agreement between the Borrower and the Bank, of the same date as this agreement, for the Second Additional Financing for Philippine Rural Development Project ("Loan Agreement"), for an amount equal to two hundred and eighty million United States Dollars (\$ 280,000,000) to further scale up the Original Project.

WHEREAS: (B) the Recipient is implementing and receiving financing from the EU through the Mindanao Peace and Development Programme – RISE Mindanao Financing Agreement signed between the Recipient and the EU on June 26, 2020.

WHEREAS: (C) the Recipient has also requested the Bank, acting as administrator of the EU Philippine Rural Development Project Single-Donor Trust Fund to assist in financing Parts 1.1(a)(ii), 1.2(b), 2.1(b), 2.2(b), 3.1(a)(ii), 3.2(b) and 4(b) of the project described under Schedule 1 to the Loan Agreement ("Project"), and the Bank, acting in such capacity, has agreed to extend a grant to the Recipient for such purpose in an amount equivalent to eighteen million three hundred thousand Euros (Euro 18,300,000), pursuant to this agreement between the Recipient and the Bank.

NOW, THEREFORE, the Recipient and the Bank hereby agree as follows:

Article I
Standard Conditions; Definitions

- 1.01. The Standard Conditions (as defined in the Appendix to this Agreement) apply to and form part of this Agreement.
- 1.02. Unless the context requires otherwise, the capitalized terms used in this Agreement have the meanings ascribed to them in the Standard Conditions, the Loan Agreement, in this Agreement (including the Preamble thereto).



Article II
The Project

- 2.01. The Recipient declares its commitment to the objectives of the project described in Schedule 1 to this Agreement ("Project"). To this end, the Recipient shall carry out the Project through the Department of Agriculture (DA) in accordance with the provisions of Article II of the Standard Conditions and Schedule 2 to this Agreement.

Article III
The Grant

- 3.01. The Bank agrees to extend to the Recipient a grant in an amount not to exceed eighteen million three hundred thousand Euro (Euro 18,300,000) ("Grant") to assist in financing the Project.
- 3.02. The Recipient may withdraw the proceeds of the Grant in accordance with Section III of Schedule 2 to this Agreement.
- 3.03. The Grant is funded out of the abovementioned trust fund for which the Bank receives periodic contributions from the donor to the trust fund. In accordance with Section 3.02 of the Standard Conditions, the Bank's payment obligations in connection with this Agreement are limited to the amount of funds made available to it by the donor under the abovementioned trust fund, and the Recipient's right to withdraw the Grant proceeds is subject to the availability of such funds.

Article IV
Effectiveness; Termination

- 4.01. This Agreement shall not become effective until evidence satisfactory to the Bank has been furnished to the Bank that the following conditions have been satisfied:
- (a) The execution and delivery of this Agreement on behalf of the Recipient have been duly authorized or ratified by all necessary governmental action; and
 - (b) The Loan Agreement for the Second Additional Financing for the Philippine Rural Development Project, has been executed and delivered and all conditions precedent to its effectiveness or to the right of the Recipient to make withdrawals under it (other than the effectiveness of this Agreement) have been fulfilled.
- 4.03. Except as the Recipient and the Bank shall otherwise agree, this Agreement shall enter into effect on the date upon which the Bank dispatches to the Recipient notice of its acceptance of the evidence required pursuant to Section 4.01 ("Effective

Date"). If, before the Effective Date, any event has occurred which would have entitled the Bank to suspend the right of the Recipient to make withdrawals from the Grant Account if this Agreement had been effective, the Bank may postpone the dispatch of the notice referred to in this Section until such event (or events) has (or have) ceased to exist.

- 4.04. Termination for Failure to Become Effective. This Agreement and all obligations of the parties under it shall terminate if it has not entered into effect by the date ninety (90) days after the date of this Agreement, unless the Bank, after consideration of the reasons for the delay, establishes a later date for the purpose of this Section. The Bank shall promptly notify the Recipient of such later date.

Article V **Recipient's Representative; Addresses**

- 5.01. The Recipient's Representative referred to in Section 7.02 of the Standard Conditions is its Secretary of Finance.

- 5.02. For purposes of Section 7.01 of the Standard Conditions: (a) the Recipient's address is:

- (a) Department of Finance
Department of Finance Building
Roxas Boulevard corner Pablo Ocampo Sr. Street
Manila 1004
Philippines; and

- (b) the Recipient's Electronic Address is:

Facsimile:	E-mail:
(63-2) 8523-9216	secfin@dof.gov.ph

- 5.03. For purposes of Section 7.01 of the Standard Conditions: (a) the Bank's address is:

- (a) International Bank for Reconstruction and Development
1818 H Street, N.W.
Washington, D.C. 20433
United States of America; and



(b) the Bank's Electronic Address is:

Telex:

Facsimile:

E-mail:

248423(MCI) or

1-202-477-6391

PhilippinesCMU@worldbank.org

64145(MCI)

A handwritten signature or mark, possibly a stylized 'S' or 'A', located below the Telex information.

AGREED as of the Signature Date.

REPUBLIC OF THE PHILIPPINES

By



Authorized Representative



Name: Carlos G. Dominguez

Title: Secretary of Finance

Date: JUL 19 2021

**INTERNATIONAL BANK FOR RECONSTRUCTION AND
DEVELOPMENT**

acting as administrator of the Philippine Rural Development
Project Single-Donor Trust Fund

By



Authorized Representative

Name: Ndame Diop

Title: Country Director

Date: 16-Jul-2021

SCHEDULE 1

Project Description

The objectives of the Project are to increase rural incomes and enhance farm and fishery productivity in the Targeted Areas.

The Project consists of Parts 1.1(a), 1.2, 2, 3.1(a), 3.2, and 4 of the Original Project, as modified and described below:

Part 1. Local and National Level Planning

- 1.1 Enhancing the Agriculture and Fisheries Modernization Planning Process. (a) Rationalization of the DA's planning, programming and budgeting processes related to the development of AFMPs as the main basis of decision making and operations in the DA at the national, regional and local levels: (i) nationwide, except for EU Priority Areas; and (ii) in EU Priority Areas; and (b) [*intentionally left blank*].
- 1.2 Supporting AFMP Implementation. Design of coordinated systems of technical support for the implementation of Sub-projects prioritized in the provincial commodity investment plans (PCIPs): (a) nationwide, except for EU Priority Areas; and (b) in EU Priority Areas.

Part 2. Infrastructure Development

- 2.1 Value Chain Infrastructure Support. Carrying out of specific Sub-projects to support infrastructure development by Participating LGUs in priority commodity value chains (including, among others, farm-to-market roads, bridges, tire tracks, communal irrigation, potable water systems, post-harvest facilities, production facilities, fish landings, fish sanctuaries, tram lines, storage facilities, trading posts, green houses, solar driers, watch towers, and slope stabilization works): (a) nationwide, except for EU Priority Areas; and (b) in EU Priority Areas.
- 2.2 Approaches for Improving the Effectiveness and Sustainability of Infrastructure Investments. Development of technical specifications for climate resiliency and disaster risk mitigation for local infrastructure: (a) nationwide, except for EU Priority Areas; and (b) in EU Priority Areas.

Part 3. Enterprise Development

- 3.1 Rural Agri-Fishery Enterprise and Productivity Enhancement. (a) Carrying out of specific Sub-projects to support vertical and horizontal clustering, joint business planning and investments by Proponent Groups operating within priority commodity value chains: (i) nationwide, except for EU Priority Areas; and (ii) in EU Priority Areas; and (b) [*intentionally left blank*].

- 3.2 Technology and Information for Enterprise and Market Development. Provision of technical assistance to Proponent Groups to increase their productivity and incomes through improved and sustainable technological, operational and market knowledge and facilitation of market linkages: (a) nationwide, except for EU Priority Areas; and (b) in EU Priority Areas.

Part 4. Project Implementation Support

Provision of technical and operational assistance for the day-to-day coordination, implementation, monitoring, evaluation and audit of the Project: (a) nationwide, except for EU Priority Areas; and (b) in EU Priority Areas.

SCHEDULE 2

Project Execution

Section I. Implementation Arrangements

A. Institutional and Implementation Arrangements

1. Sections I.A (Institutional and Implementation Arrangements), I.B (Safeguards), and I.C (Sub-projects), of Schedule 2 to the Loan Agreement are hereby incorporated by reference in this Part A, and shall apply, *mutatis mutandis*, to this Agreement, and the Recipient, through the DA, hereby undertakes to comply with the provisions thereof to the same extent as if such provisions had been set out in full in this Agreement, provided that for the purposes of this Agreement, the references in said Section to the: (a) "Loan" shall be construed as references to the "Grant"; and (b) references to "Borrower" shall be construed as references to "Recipient".

Section II. Project Monitoring, Reporting and Evaluation

A. Documents; Records

In addition, and without limitation to the obligations set forth in Section 2.05 of the Standard Conditions, the Recipient, through the DA, shall ensure that:

- (a) all records evidencing expenditures under the Project are retained for five (5) years and six (6) months after the Closing Date, such records to include: (i) this Agreement, all addenda thereof, and any amendments thereto; (ii) the Recipient's financial and narrative progress reports submitted to the Bank; (iii) the Recipient's financial information related to the Grant, including audit reports, invoices and payroll records; (iv) the Recipient's implementation documentation (including sub-agreements, procurement files, contracts, purchase orders); and (v) the corresponding supporting evidence referred to in Section 3.04 of the Standard Conditions; and
- (b) the representatives of the Bank are: (i) able to examine all records referred to above in paragraph (a); (ii) provided all such information concerning such records as they may from time to time reasonably request; and (iii) able to disclose such records and information to the Donor(s).

B. Project Reports

1. The Recipient, through the DA, shall ensure that each Project Report is furnished to the Bank not later than sixty (60) days after the end of each calendar semester, covering the calendar semester.
2. Not later than one (1) year after the Effective Date, or such other period as may be agreed with the Bank, the Recipient, through the DA, shall carry out, jointly with the Bank, a review of the Project to assess the status of Project implementation, with particular reference to the EU Priority Areas. Such review shall include an assessment of the following: (a) overall progress in implementation; (b) progress on procurement and disbursement; (c) implementation arrangements; and (d) the need to make any adjustments to the Project.

Section III. Withdrawal of Grant Proceeds

A. General

1. The Recipient, through the DA, may withdraw the proceeds of the Grant in accordance with the provisions of: (a) Article III of the Standard Conditions; and (b) this Section; to finance Eligible Expenditures in the amount allocated and, if applicable, up to the percentage set forth against each Category of the following table:

Category	Amount of the Grant Allocated (expressed in Euro)	Percentage of Expenditures to be Financed (inclusive of Taxes)
Goods, non-consulting services, consulting services, Infrastructure Development Grants, Enterprise Development Grants, Training and Operating Costs for Parts 1.1(a)(ii), 1.2(b), 2.1(b), 2.2(b), 3.1(a)(ii), 3.2(b), and 4(b) of the Project	18,300,000	Up to 100% of the Grant's agreed share of the amounts disbursed as specified in the Disbursement and Financial Information Letter
TOTAL AMOUNT	18,300,000	

B. Withdrawal Conditions; Withdrawal Period

1. Notwithstanding the provisions of Part A of this Section no withdrawal shall be made for payments made prior to the Signature Date.
2. The Closing Date is July 31, 2024.

APPENDIX

Definitions

1. "Affected Person" means a person or entity who, on account of the execution of the Project and/or Sub-projects, has experienced or would experience direct economic and social impacts caused by: (a) the involuntary taking of land resulting in: (i) relocation or loss of shelter; (ii) loss of assets or access to assets; or (iii) loss of income sources or means of livelihood, whether or not such person must move to another location; or (b) the involuntary restriction of access to legally designated parks and protected areas, resulting in adverse impacts on the livelihood of such person; and, "Affected Persons", means more than one such Affected Person.
2. "AFMP" means the agriculture and fisheries modernization plan which is prepared and implemented by the DA under Republic Act 8435 of 1997 in consultation with stakeholders and which includes plans on food security, poverty alleviation and social equity, income enhancement and profitability, global competitiveness, and sustainability.
3. "Anti-Corruption Guidelines" means, for purposes of paragraph 2 of the Appendix to the Standard Conditions, the "Guidelines on Preventing and Combating Fraud and Corruption in Projects Financed by IBRD Loans and IDA Credits and Grants", dated October 15, 2006, and revised in January, 2011, and as of July 1, 2016.
4. "BARMM" means the Recipient's Bangsamoro Autonomous Region in Muslim Mindanao.
5. "Beneficiary" means a Participating LGU or a Proponent Group, as applicable; and "Beneficiaries" means more than one such Beneficiary.
6. "Category" means a category set forth in the table in Section III.A of Schedule 2 to this Agreement.
7. "DA" or "Department of Agriculture" means the Recipient's Department of Agriculture, and any successor or successors thereto.
8. "DENR" or "Department of Environment and Natural Resources" means the Recipient's Department of Environment and Natural Resources, and any successor or successors thereto.
9. "EHS Guidelines" means the World Bank Group Environmental, Health and Safety Guidelines published on www.ifc.org/ehsguidelines, as said guidelines are updated from time to time.

10. "EMFG" means the Recipient's environmental management framework and guidelines, prepared by the Recipient and included in the ESSF, as acceptable to the Bank, setting out the mitigating, monitoring and institutional measures to be taken during the implementation and operation of the Project to offset or reduce potential adverse environmental impacts to levels acceptable to the Bank.
11. "Enterprise Development Grant" is a grant made by the Recipient, through the DA, to a Proponent Groups under an Implementation Management Agreement for the purpose of carrying out Sub-projects under Parts 3.1(a)(i) and 3.1(a)(ii) of the Project; and "Enterprise Development Grants" means more than one such Enterprise Development Grant.
12. "ESMP" means a site-specific environmental and social management plan, as provided for under the ESSF (including the EMFG), to be prepared by the Recipient, through the DA, and satisfactory to the Bank, defining details of measures to manage potential environmental and social risks and mitigate, reduce and/or offset adverse environmental and social impacts associated with the implementation of activities under the Project, together with adequate institutional, monitoring and reporting arrangements capable of ensuring proper implementation of, and regular feedback on compliance with, its terms, as the same may be amended and supplemented from time to time with the prior agreement of the Bank; and "ESMPs" refers to more than one such ESMP.
13. "ESSF" means the environmental and social safeguards framework, for the Project, dated November 28, 2012, updated June 5, 2014, disclosed in Infoshop on June 6, 2014, and updated and re-disclosed on September 18, 2020, which includes the EMFG, the IPPF, and the LARRF, and which: (a) sets forth policies and procedures for the preparation of site-specific ESMPs, IPPs and RAPs; and (b) sets forth the mitigating, monitoring and institutional measures to be taken during the implementation and operation of the Project to offset or reduce potential adverse environmental and social impacts to levels acceptable to the Bank.
14. "EU Priority Areas" means the following Target Areas: BARMM and selected areas of Mindanao, as set forth in, and pursuant to, the provisions and procedures of the Project Operations Manual for purposes of carrying out the Project.
15. "Implementation Management Agreement" means an agreement between the Recipient, through the DA, and a Beneficiary for the purpose of carrying out Sub-projects under Parts 2.1 or 3.1(a) of the Project.
16. "Indigenous Peoples" means those social groups in the Recipient's territory that have a distinct, vulnerable, social and cultural identity, and that possess the following characteristics in varying degrees: (a) self-identification as members of a distinct indigenous cultural group and recognition of this identity by others; (b) collective attachment to geographically distinct habitats or ancestral territories in

the Project area and to the natural resources in these habitats and territories; (c) customary cultural, economic, social, or political institutions that are separate from those of the dominant society and culture; and (d) an indigenous language.

17. "IPP" means an indigenous peoples plan to be prepared by the Beneficiary or Recipient, through the DA, in accordance with the IPPF and the Bank's policy on indigenous peoples, setting forth, *inter alia*, a summary of the social assessment undertaken to determine whether Indigenous People are present in or have collective attachment to the Project area, a summary of the results of the free, prior, and informed consultation with the affected Indigenous Peoples' communities, a framework for ensuring free, prior, and informed consultation with the affected Indigenous Peoples' communities, an action plan of measures to avoid, minimize, mitigate, or compensate for adverse effects on affected Indigenous People, cost estimates and financing, grievance mechanisms and mechanisms and benchmarks appropriate to the Project for monitoring, evaluating, and reporting on the implementation of the IPPF; and "IPPs" means more than one such IPP.
18. "IPPF" means the indigenous peoples policy framework included in the ESSF, prepared by the Recipient, through the DA, satisfactory to the Bank, which sets out: (i) the policies and procedures to ensure adequate consultations with, and the informed participation of, Indigenous Peoples who are affected by the Project, and (ii) the principles to be applied in the preparation of IPPs as may be required during implementation of the Project.
19. "Infrastructure Development Grant" is a grant made by the Recipient, through the DA, to a Participating LGU under an Implementation Management Agreement for the purpose of carrying out Sub-projects under Parts 2.1(a) and (b) of the Project; and "Infrastructure Development Grants" means more than one such Infrastructure Development Grant.
20. "LARRF" means the land acquisition, resettlement, and rehabilitation policy framework prepared by the Recipient, through the DA, and included in the ESSF, satisfactory to the Bank, the resettlement principles, guidelines, organizational arrangements (including consultation and budget), and design criteria for the preparation of RAPs under the Project, as such framework may be amended from time to time with the prior written agreement of the Bank.
21. "LGU" means a local government unit, a political subdivision of the Recipient at the provincial, city, municipal or barangay level; and "LGUs" means more than one such LGU.
22. "NPAB" means the National Project Advisory Board, to be established in accordance with Section I.A.2(b) of Schedule 2 to this Agreement.

23. "NPCO" means the National Project Coordination Office, established by the Secretary of Agriculture through Special Order No.756 of 2012, issued November 20, 2013 and reconstituted through Special Order 776 of 2013, issued December 2, 2013 and referred to in Section I. A 2(a) of Schedule 2 to this Agreement.
24. "Operating Costs" means the reasonable incremental costs incurred by the Recipient's NPCO, PSO and the RPCOs on account of the Project implementation, monitoring and evaluation, which expenditures would not have been incurred absent the Project, including costs for office supplies, bank charges, advertising costs, repairs of equipment and vehicles, staff travel; rental of office space, fuel costs, and costs of contractual staff and remuneration of staff seconded, detailed and assigned to the NPCO, PSOs and the RPCOs for Project support and coordination, but excluding the salaries of the Recipient's civil servants.
25. "Original Loan Agreement" means the loan agreement for the Philippine Rural Development Project between the Borrower and the Bank, dated September 8, 2014, as amended to the date of this Agreement (Loan No. 8421-PH).
26. "Original Project" means the Project described in Schedule 1 to the Original Loan Agreement.
27. "Participating LGU" means an LGU selected in accordance with the eligibility criteria set out in the Project Operations Manual to participate in Project, and with which the Recipient, through the DA, enters into an Implementation Management Agreement for the carrying out of Sub-projects under Parts 2.1(a) and (b) of the Project; and "Participating LGUs" means more than one such Participating LGU.
28. "PCIP" means a provincial commodity investment plan to be developed and agreed among the DA, Participating LGUs, and relevant stakeholders, for the purpose of planning provincial commodity investments under the Project; and PCIPs means more than one such PCIP.
29. "Procurement Regulations" means, for purposes of paragraph 20 of the Appendix to the Standard Conditions, the "World Bank Procurement Regulations for IPF Borrowers", dated July 2016, revised November 2017 and August 2018.
30. "Project Operations Manual" means the Recipient's manual for the Project, satisfactory to the Bank, referred to in Section I.A of Schedule 2 to this Agreement, to be updated and adopted by the Recipient, through the DA, for the management and administration of the Project and which shall include, *inter alia*: (a) procurement and financial management arrangements; (b) monitoring and evaluation arrangements, including protocols, risk-mitigation measures and other details on the use of unmanned aerial vehicles; (c) social and environmental safeguards; (d) communications strategy; (e) eligibility criteria, procedures and guidelines for the selection, approval, administration and supervision of Sub-

projects; (f) the conditions governing the Infrastructure Development Grants and the Enterprise Development Grants, respectively; (g) a list of items or activities not eligible for financing out of the proceeds of the Loan or Grant through Sub-projects; (h) the Sub-projects' engineering design, operating and maintenance procedures; (i) the eligibility criteria and procedures for the selection of Proponent Groups for the purposes of Enterprise Development Grants; (j) terms and conditions, and cost-sharing arrangements applicable to the Implementation Management Agreements; and as such manual may be revised from time to time with the prior approval of the Bank.

31. "Proponent Group" means a legally established and registered producer group or micro, small or medium scale enterprise, selected in accordance with the eligibility criteria set out in the Project Operations Manual to participate in Project; and "Proponent Groups" means more than one such Proponent Group.
32. "PSO" means a project support office, referred to in Section I. A 2(e) of Schedule 2 to this Agreement; and "PSOs" means more than one such PSO.
33. "RAFMP" means the regional agriculture and fisheries modernization plan, developed and implemented by the DA as a regional component of the AFMP and prepared in consultation with stakeholders; and "RAFMPs" means more than one such RAFMP.
34. "RAP" means the site-specific resettlement action plan and/or land acquisition plan, to be prepared and adopted by the Beneficiary or the Recipient, through the DA, in accordance with the procedures and requirements of the LARRF, acceptable to the Bank, which includes the principles, procedures, organizational arrangements and budget to implement the resettlement related activities under the Sub-project or Project, as said resettlement action plan may be revised from time to time with the prior written agreement of the Bank and "RAPs" means more than one such RAP.
35. "RFO" means a regional field office, responsible, inter alia, for preparing RAFMPs, and for providing technical validation of priority regional commodity value chains and programs under the PCIP. "RFOs" means more than one such RFO.
36. "RPAB" means a regional project advisory board, referred to in Section I.A.2(c) of Schedule 2 to this Agreement; and "RPABs" means more than one such RPAB.
37. "RPCO" means a regional project coordination office referred to in Section I.A.2(d) of Schedule 2 to this Agreement; and "RPCOs" means more than one such RPCO.

38. "Safeguards Instruments" means collectively, the EMFG, ESMF, ESMPs, ESSF, IPPF, IPPs, LARRF, and RAPs; and "Safeguard Instrument" means any of such Safeguards Instruments.
39. "Safeguard Policies" means, the Operational Policies (OPs) and Bank Procedures (BPs) of the Bank, namely OP/BP 4.01 (Environmental Assessment), OP/BP 4.04 (Natural Habitats), OP/BP 4.09 (Pest Management), OP/BP 4.10 (Indigenous Peoples), OP/BP 4.11 (Physical Cultural Resources), OP/BP 4.12 (Involuntary Resettlement), OP/BP 4.36 (Forests), and OP/BP 4.37 (Safety of Dams); they can be found at <https://policies.worldbank.org>.
40. "Second Additional Financing for the Philippine Rural Development Project" means the second additional financing being provided by the World Bank under a loan agreement between the Borrower and the World Bank, of same date as this agreement, for the Second Additional Financing for Philippine Rural Development Project (Loan No: 9271-PH).
41. "Signature Date" means the later of the two dates on which the Recipient and the Bank signed this Agreement and such definition applies to all references to "the date of the Grant Agreement" in the Standard Conditions.
42. "Standard Conditions" means the "International Bank for Reconstruction and Development and International Development Association Standard Conditions for Grant Financing Made by the Bank out of Trust Funds", dated February 25, 2019.
43. "Sub-grant" means an Infrastructure Development Grant or an Enterprise Development Grant, as the case may be.
44. "Sub-projects" means collectively, infrastructure developments or enterprise developments carried out under Parts 2.1 and 3.1(a) of the Project, respectively, and the term "Sub-project" means any of the Sub-projects.
45. "Target Areas" means the areas where the Project will be carried based on the processes and procedures set out in the Project Operations Manual.
46. "Training" means the reasonable costs of goods and services required for the participation of personnel involved in training activities, workshops or study tours under the Project, including travel and subsistence costs for training, workshop and study tour participants, costs associated with securing the services of trainers, rental of training and workshop facilities, preparation and reproduction of training and workshop materials, and other costs directly related to training course, workshop or study tour preparation and implementation, but excluding salaries of consultants.