## WE ARE BUILDING MOMENTUM

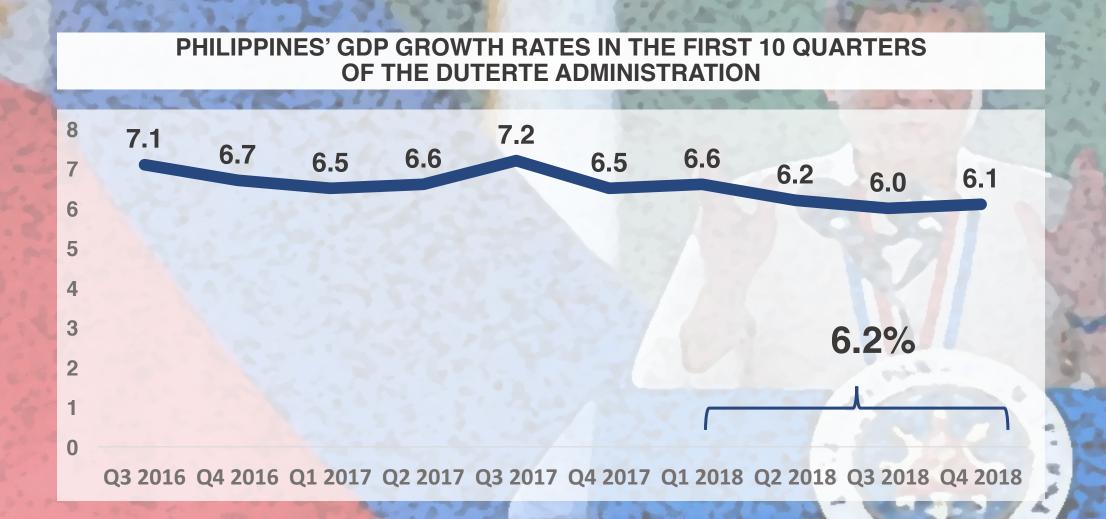
FINANCE SECRETARY CARLOS G. DOMINGUEZ III PHILIPPINE DAY FORUM IN WASHINGTON, D.C. APRIL 11, 2019







### OUR ECONOMY IS GROWING AT AN AVERAGE OF 6.5 PERCENT IN THE FIRST 10 QUARTERS OF THE DUTERTE ADMINISTRATION





## 0-10 POINT SOCIO-ECONOMIC AGENDA OF THE DUTERTE ADMINISTRATION



Peace and Order Stability



Continue macroeconomic policies



Tax Reform



Ease of Doing Business



Rural Development



Land Administration



Human Capital Development



Massive Infrastructure Build-Up



Science and Technology

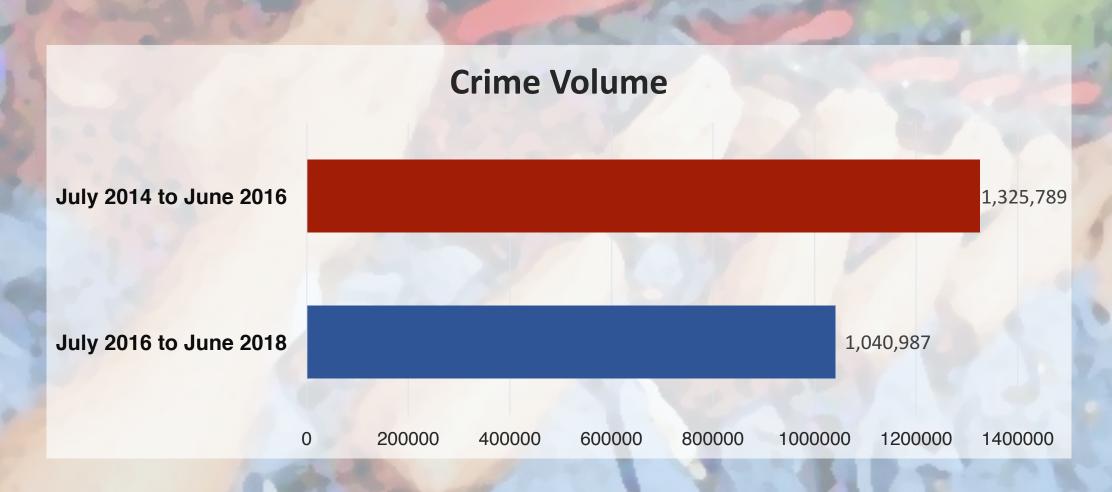


Social Protection Program



Reproductive Health

## OVERALL, CRIME VOLUME FOR THE FIRST 2 YEARS OF PRESIDENT DUTERTE'S ADMINISTRATION DECREASED BY 21.48%



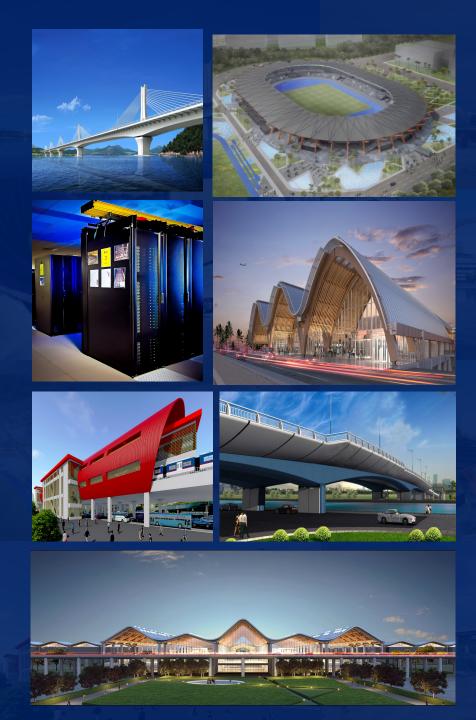


#### COMPREHENSIVE TAX REFORM PROGRAM

The tax reform program seeks to make the tax system



It also seeks to create a LEVEL PLAYING FIELD FOR BUSINESS and GENERATE A RELIABLE REVENUE PROCESS to support both economic investments and more robust social services.



## BUILD BUILD

MORE RAILWAYS,
MASS URBAN
TRANSPORT, AIRPORTS
AND SEAPORTS

MORE BRIDGES
AND ROADS

NEW AND BETTER
CITIES

#### LANDMARK AND GAME-CHANGING POLICY REFORMS



The law creates a unified business application form to make it easier to put up or renew business licenses in the Philippines.



The law will pave the way for efficient delivery of services and strengthen financial inclusion.



The amendments are aimed at encouraging entrepreneurship, the formation of new businesses, and improving the ease of doing business in the country.



This will help the central bank prepare for the fast-changing market landscape and quickly adapt to a technology-based financial system.

### RICE TARIFFICATION LAW (RA11203)

Promotes **food security** by lowering the price of rice for every Filipino family

Promotes **competition** by opening up the rice market to both import and domestic production

Supports **domestic rice production** as it mandates the National Food Authority (NFA) to source emergency buffer stock solely from local farmers

Provides funds for farmer education and mechanization to **improve productivity** 

I applaud Congress for the timely passage of the TRAIN law (Tax Reform for Acceleration and Inclusion or Package 1). You have made funds available to build better roads and bridges, and improve health and education, and strengthen our safety and security.

#### **President Rodrigo Duterte**

Third State of the Nation Address (SONA) on July 23, 2018 at the session hall of the House of Representatives in Batasang Pambansa Complex, Quezon City



## IMPACT OF NEW TAX REFORM LAW ON TAXPAYERS' PERSONAL INCOME



Workers earning below PHP 250,000 (USD 4,500) annually are now exempted from paying personal income taxes



#### ROBUST DOUBLE-DIGIT GROWTH IN SALES AND THE HIGH-PROFIT MARGINS OF RETAIL GIANTS AND REAL ESTATE COMPANIES IN 2018



2018 (Jan-Sep) TOTAL SALES: USD 653.4 MILLION (+12% growth)

Since 2017, McDonald's has opened one store a week mostly outside of Metro Manila.



2018 TOTAL REVENUES: USD 5.4 BILLION (+14.% growth)

> 2018 NET INCOME: USD 579 MILLION (+9% growth)



2018 TOTAL SALES: USD 1.9 BILLION (+17% growth)

2018 NET INCOME: USD 612.1 MILLION (+17% growth)



2018 TOTAL SALES: USD 2.9 BILLION (+16% growth)

2018 NET INCOME: **USD 157.8 MILLION** (+17% growth)



2018 TOTAL SALES: USD 3.1 BILLION (+17.8% growth)

2018 NET INCOME: **USD 555.1 MILLION** (+16% growth)



2018 TOTAL REVNUES: USD 1.4 BILLION

(+18.6% growth)

2018 NET INCOME: **USD 307.8 MILLION** (+49.5% growth)



2018 TOTAL REVENUES: USD 403 MILLION

(+19% growth)

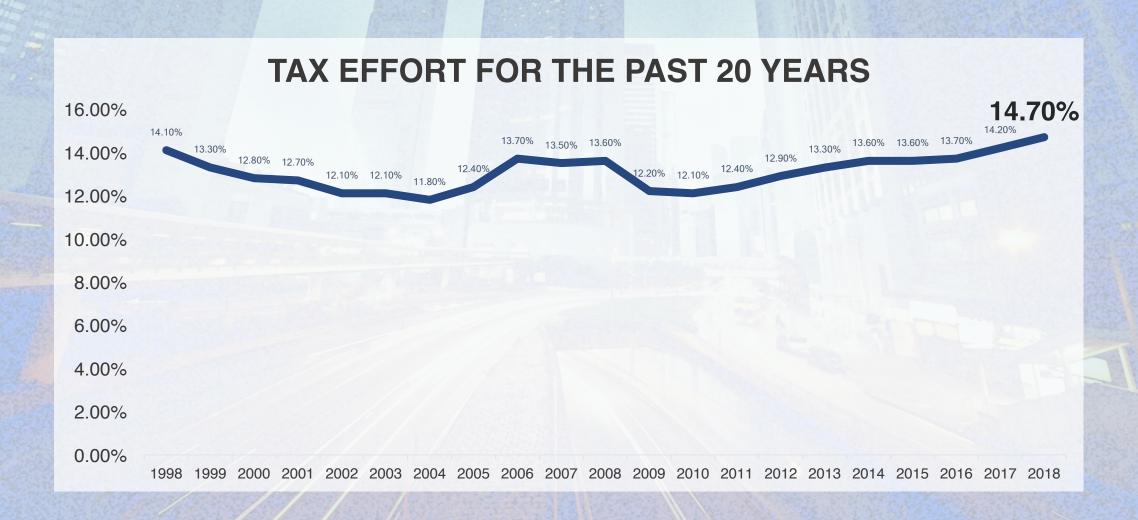
2018 NET INCOME: USD 34.9 MILLION (+32.3% growth)

## REVENUE COLLECTION FROM TAX REFORM LAW IN 2018 WAS 108.1% OF TARGET

TRAIN Revenues in 2018 (in PHP Billion)		Actual to Target Ratio
Actual	Target	(%)
68.4	63.3	108.1%

Source: Strategy, Economics, and Results Group, DOF

## OUR TAX EFFORT IN 2018 WAS THE HIGHEST TAX EFFORT WE HAVE EVER ACHIEVED IN THE PAST 20 YEARS





### SSB EXCISE TAX (Sweetened Beverage)



P6 per liter of volume capacity for SSBs using purely caloric, and purely non-caloric, or a mix of both

P12 per liter of volume capacity for others using purely HFCS or in combination w/ any caloric or non-caloric sweeteners

## Products covered by SSB excise tax under TRAIN:

(Tax Reform for Acceleration and Inclusion Law



#### **Sweetened juice drinks**

#### Sweetened tea



#### Other beverages:



All carbonated beverages with added sugar, including those with caloric and non-caloric sweeteners

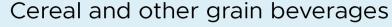
Flavored water



**Energy drinks** 

Sports drinks

Other powdered drinks not classified as milk.





Other non-alcoholic beverages that contain added sugar

KEY EXEMPTIONS: 3-in-1 coffee, milk, 100% natural juice

#### TAX REFORM PACKAGE 2 MAIN HIGHLIGHTS

Reduction of corporate income tax rates

This will bring our tax regime closer to the regional average, help us attract investments to fuel our economic growth, and benefit small and medium enterprises that employ the biggest number of Filipinos.

Rationalization of fiscal incentives

This will create a level playing field for our enterprises and attract new players to compete.

#### FOUR MAIN PRINCIPLES FOR TAX INCENTIVES



## CONTINUED PURSUIT OF A SIMPLER, FAIRER, AND MORE EFFICIENT TAX SYSTEM FOR ALL

REMAINING PROPOSALS UNDER PACKAGE 1B PACKAGE 2
CORPORATE INCOME
TAX RATES AND
FISCAL INCENTIVES

PACKAGE 2+
MINING AND SIN
TAXES

PACKAGE 3
PROPERTY
VALUATION AND
TAXES

PACKAGE 4
CAPITAL INCOME
AND FINANCIAL
TAXES

This consists of the Motor Vehicle User Charge (MVUC), the lifting of bank secrecy laws, and the automatic exchange of tax information. Covers the reduction of corporate income tax rates from the current 30 percent to 20 percent; as well as the rationalization of fiscal incentives.

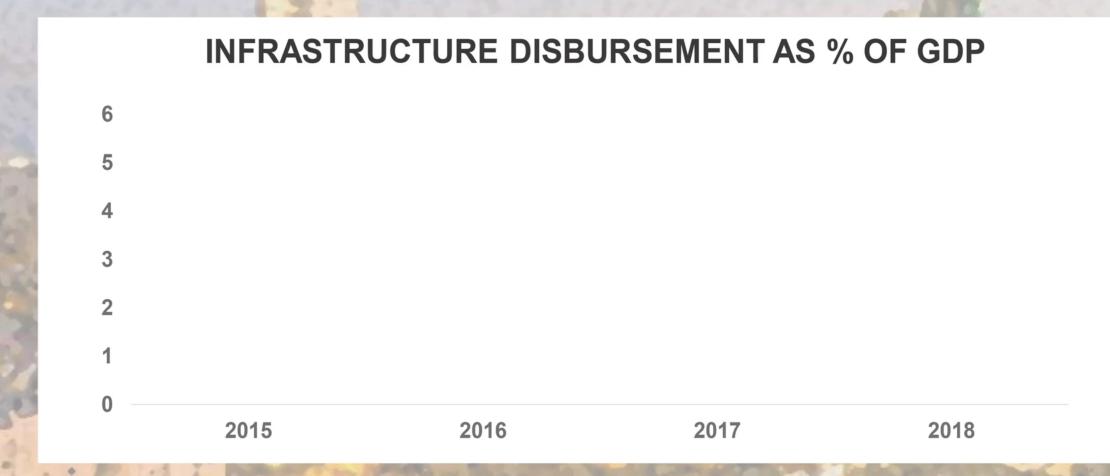
Increases further the excise tax on both alcohol and tobacco products to provide additional funding for the Universal Health Care (UHC). This also includes increase in the government's share from mining.

Broadens the tax base of property taxes of the national and local governments, thereby increasing government revenues without increasing the existing tax rates or devising new tax impositions.

Rationalization of capital income taxation to address the multiple rates and different tax treatments and exemptions on capital income and other financial instruments.

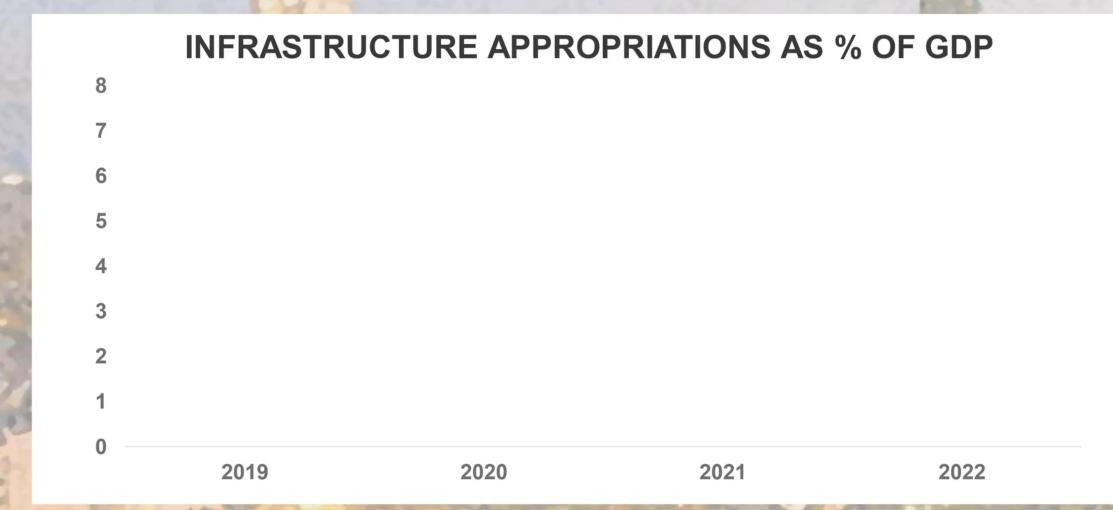


## RAPID ADMINISTRATIVE RESPONSE FOR INFRASTRUCTURE DEVELOPMENT



Source: Department of Budget and Management

## RAPID ADMINISTRATIVE RESPONSE FOR INFRASTRUCTURE DEVELOPMENT



Source: Department of Budget and Management

## BUILD, BUILD, BUILD PROGRAM 75 FLAGSHIP INFRASTRUCTURE PROJECTS



31 ROADS AND BRIDGES



4 WATER
TRANSPORT
PROJECTS



12 RAILWAY AND URBAN TRANSPORT



4 FLOOD MANAGEMENT PROJECTS



11 WATER SUPPLY AND IRRIGATION PROJECTS



4 POWER PROJECTS



6 AIR TRANSPORT PROJECTS

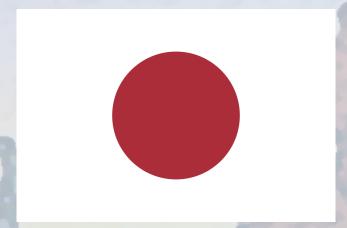


3 OTHER PUBLIC INFRASTRUCTURE PROJECTS

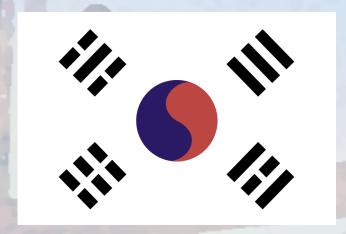
## OUR AMBITIOUS INFRASTRUCTURE PROGRAM BENEFITS FROM EXPANDED OFFICIAL DEVELOPMENT ASSISTANCE (ODA) FLOWS FROM OUR FRIENDS IN THE REGION



CHINA committed
USD 9 BILLION
worth of aid and investments



JAPAN pledged
USD 9 BILLION
worth of investment and development aid package



south Korea pledged up to USD 1 BILLION in official development assistance



#### **METRO MANILA SUBWAY PROJECT**

## THIS IS ONE OF THE SOFTEST LOANS WE HAVE EVER NEGOTIATED.

The 104.530 billion yen
(USD 935 million)-loan agreement for
the first tranche of financing carries an
interest rate of 0.10% per annum for
non-consulting services and 0.01%
per annum for consulting services.

It will be payable in 40 years inclusive of a 12-year grace period.

#### HYBRID PUBLIC-PRIVATE PARTNERSHIP MODEL

The government undertakes the projects using budget allocations, official development assistance, and funds raised from bond flotation. The completed projects are then passed on to private partners for management or even acquisition.

THIS IS THE FIRST OF THE **DUTERTE ADMINISTRATION'S HYBRID PPP INFRASTRUCTURE** PROJECTS UNDER THE BUILD, **BUILD, BUILD PROGRAM.** 

This is also the fastest to be implemented by the national government, setting the template for all the other projects of our strategic infrastructure program. The project was approved and constructed in the first 18 months of the Duterte administration.



**NEW TERMINAL BUILDING** 



#### THE NEW CLARK CITY

# THIS IS THE CENTERPIECE OF THE DUTERTE GOVERNMENT'S AMBITIOUS INFRASTRUCTURE PROGRAM

This will be the first **fully planned**, **green** and **technological city** that we will have in the Philippines.

We expect this city to be a strong growth driver for Central Luzon and become the investment center in Asia.

## Even as we are pursuing expansionary economic strategies and investing massively in modernizing our infrastructure, WE REMAIN COMMITTED TO MAINTAINING FISCAL DISCIPLINE.

#### SUSTAINED DECLINE IN DEBT-TO-GDP RATIO

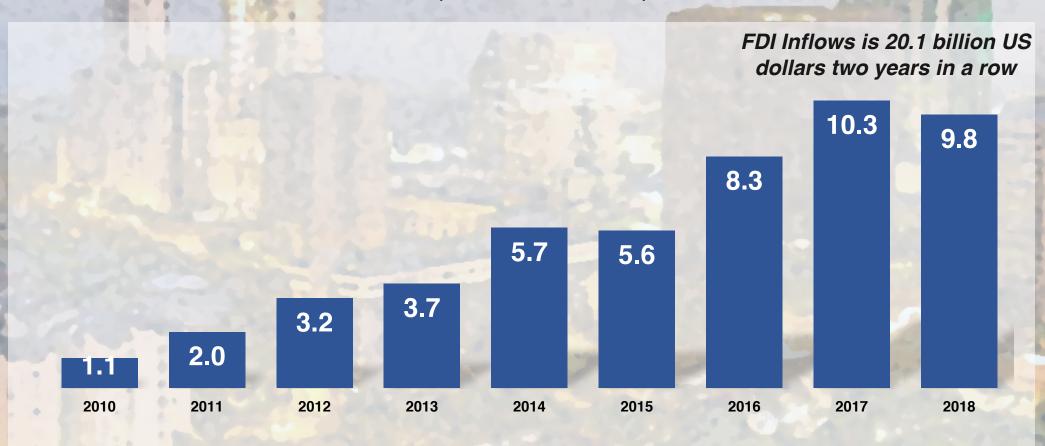
#### **NATIONAL GOV'T DEBT-TO-GDP**



Source: Bureau of the Treasury

## RISING INVESTMENTS HIGHLIGHT CONFIDENCE IN THE PHILIPPINES' GROWTH PROSPECTS

Net Foreign Direct Investment (FDI) Flows (In USD Billion)



Source: Bangko Sentral ng Pilipinas

## YOUNG AND SKILLED WORKFORCE SUPPORTS THE ROBUST ECONOMIC MOMENTUM

THE PHILIPPINES HAS THE YOUNGEST MEDIAN AGE COMPARED TO ITS NEIGHBORS AND THE REST OF THE WORLD EVEN UP TO 2030.

#### THE PHILIPPINES' WORKFORCE IS:

- Highly educated and English Proficient
- Strongly customer-oriented
- Highly trainable with fast learning curve
- Adaptable to universal cultures
- High level of commitment and loyalty









## THE PHILIPPINES IS GRATEFUL FOR ALL THE SUPPORT THE WORLD BANK HAS BEEN SO GENEROUSLY EXTENDING.

Photos from: World Bank Photo Collection





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